

2019 Secretary Managers Report

Another year has passed by and I am pleased to announce that the club had a very strong financial performance for the year compared to previous years.

The Club showed a profit of \$97,235 compared to a loss last year of \$-165,946. A great turnaround for a small club and an amazing result as so many small to medium clubs continue to struggle in this volatile market place.

We have seen growth in some areas of the business over the last twelve months however the worrying statistic is that bar sales are continuing to decline every year and we are constantly looking at more ways to attract people to the club.

Again this year we have introduced many new things including Live Music on the last Friday of the night with a variety raffle on this evening. Some of the Music performances have attracted a crowd but unfortunately some have not covered costs. We have also introduced Mangrove Open Jam on the first Sunday of the month and again some have been great but some have failed to cover the clubs outlay.

We are hoping that the summer months will attract more people to the club for these events and we are currently trailing a shuttle bus every Friday night to ensure that patrons can enjoy themselves and also get home safely.

If the bus proves popular and financially viable it is something that the board of directors would like to continue but again we need it to be self-sufficient.

Recently we have sent out a newsletter to all members who have given the club their email addresses and also asked for any feedback from members that could improve the club. If you would like to receive more news from the club please feel free to update your membership details so we have all of your relevant information.

The restaurant has performed exceptional well this year and a massive thankyou to Tyler Monachino, Renee Goodwin, Erin Roper and all staff in this area. Through good management regarding GP% and Staff wages as well as reducing some of our leasing options we have been able to turn around a loss last year of over \$20K to a profit this year.

The restaurant is an area of the business that the club thrives on trying to improve and provide quality affordable meals at all times. We have spent some money this year on updating equipment in this area and have also recently introduced a small coffee shop behind the bar so we can provide some sort of snacks and coffee at all times.

The golf course ran at a loss of \$94K for the financial year which is a great result in this market place as in previous years it has been much higher. Without the golf course we would not be able to attract social players to the club who hold many events throughout the year and bring much needed revenue to the club in all areas.

On a sad note on the golf course one of our long standing staff members Mark Clisold retired this year leaving behind 28 years of service to the club. I would like to personally thank Mark for all of his work over the years and he will be missed by many.

A welcome to our new Super Attendant Andrew Nietoski who joined us in July he has hit the ground running and is off to a great start with many new ideas for the golf course.

I can't not talk about the golf course without mentioning Dave Corbett the Clubs Professional who hasn't spent much time in the Pro Shop these days as he has been greatly assisting with the maintenance of the golf course. Dave held the course together while the club advertised for a new Super Attendant and has done a marvellous job in preserving the golf course.

A special mention as well to the army of volunteers who have grown in numbers considerably and your hard work and dedication to the Club and Golf Course is greatly appreciated.

Thank you to all of the staff that I have worked with throughout the year for always representing the Club in a professional and courteous manner your hard work is appreciated by all. A mention to Gwen Ward in the office for all of her hard work behind the scenes as well as Renee Goodwin for her assistance throughout the year.

To the board of director's thank you for your wonderful support and commitment to the club over the past twelve months. Every year seems to

bring up more challenges and as always you have put the best interests of the club first.

This year the Clubs relationship with the Mangrove District Football Club has gone from strength to strength and the club will continue to support the local communities sporting group. We have also supported all local groups ranging from the Mountain Districts Association, The Pony Club, The Gliding Club, The Chamber of Commerce and many more and will continue to do so as the Hub of the community.

With reference to the ongoing Landfill court case we are still no closer to any resolutions regarding this matter and the Club are not involved in any of the current court cases taking place in the Land and Environment Court.

The hearing is set down for three weeks in December and the Club hopes that a decision will finally be made on this project and we can all move on.

Lastly a massive thankyou to our wonderful and loyal members, this is a small community and this club is only as good as the community lets it be. Without this club the community would have nowhere to meet, wine or dine and socialize and without the wonderful members this club would not exist.

Small community clubs are so warm and inviting and it is vital that they continue to stay alive and support the local community.

Thankyou

Paul Alexander